

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 00152 130756Z
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W
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FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 2752

UNCLAS STOCKHOLM 0152

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: FOREIGN BUYER PROGRAM: US VISIT OF MR. GORAN
STENSGARD OF NYA ASFALT AB

1. WE HAVE ISSUED A COMMERCIAL INVITATION TO MR. GORAN
STENSGARD OF NYA ASFALT AB, FAC, S-701 01 OREBRO, SWEDEN.

2. THIS COMPANY WHICH BELONGS TO THE WELL-KNOWN
JOHNSON GROUP (SHIPPING LINES, PETROLEUM, TRADING, ETC.)
IS ONE OF THE LEADING BUILDING CONTRACTORS IN SWEDEN AND
HAS A NUMBER OF SUBSIDIARIES IN SWEDEN, DENMARK, NORWAY,
AND WEST GERMANY. IT HAS A SHARE CAPITAL OF SKR 10 MILLION
AND APPROXIMATE ANNUAL TURNOVER OF SKR 612 MILLION.
ACCORDING TO LOCAL CREDIT SOURCES THE COMPANY IS FINANCIALLY
SOUND. RECOMMEND TRADE CONTACT.

3. STENSGARD WILL LEAVE FOR CALIFORNIA FEBRUARY 23, WHERE HE
WILL STAY UNTIL MARCH 13, C/O CLUTE, 5698 BROOCHURST COURT,
SAN JOSE, CA 95129.

4. DURING THAT TIME HE PLANS TO VISIT THE US DEPT OF
COMMERCE DISTRICT OFFICE IN SAN FRANCISCO. APPROPRIATE
ASSISTANCE WOULD BE APPRECIATED.

5. STENGARD SEEKS NAMES OF SUPPLIERS OF, AND INFORMATION
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ABOUT, ADVANCED ENERGY SAVING DEVICES.

6. PLEASE PUBLISH ITEM ABOUT STENGARD'S VISIT IN COMMERCE
AMERICA AND COMMERCE BUSINESS DAILY.
KENNEDY-MINOTT

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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Original Previous Classification: n/a
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Subject: FOREIGN BUYER PROGRAM: US VISIT OF MR. GORAN STENSGARD OF NYA ASFALT AB
TAGS: BEXP, SW
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